

Message Text

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PAGE 01 DAMASC 03873 211528Z

ACTION COME-00

INFO OCT-01 NEA-10 ISO-00 EB-07 PASS-00 /018 W

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R 211511Z JUN 77

FM AMEMBASSY DAMASCUS

TO SECSTATE WASHDC 3583

UNCLAS DAMASCUS 3873

E.O. 11652: N/A

TAGS: BEXP, SY

SUBJECT: SYRIAN BAKERIES TENDER

REF: STATE 114133

TO: VINCENT MONTARULI, PICE PRESIDENT

UNIVERSAL OVEN CO., INC.

600 SHAMES DRIVE

WESTBURY, NEW YORK 11590

1. FOUND YOUR MAILGRAM WHEN I RETURNED RECENTLY TO DAMASCUS FROM VACATION. EQUIPMENT SUCH AS BAKERY OVENS NORMALLY WOULD BE ELIGIBLE FOR FINANCING UNDER USAID LOANS TO SYRIA. IN FY77, USAID HAS EXTENDED 40M. DOLS LOAN TO SYRIA FOR PURCHASE OF US EQUIPMENT. HOWEVER, SYRIAN GOVERNMENT, THROUGH ITS PLANNING MINISTRY, MUST INDICATE WHAT KINDS OF EQUIPMENT IT WISHES TO PURCHASE WITH HELP OF USAID FINANCING; THE INITIATIVE MUST COME FROM THE SYRIANS. THE OFFER THEN WOULD BE ANNOUNCED IN THE US AND BIDS RECEIVED AND EVALUATED ACCORDING TO USAID PROCEDURES. THE SYRIAN GOVERNMENT HAS NOT INDICATED THAT IT WISHES TO PURCHASE BAKERY OVENS WITH USAID MONEY; IF THE PURCHASE OF SUCH OVENS WERE TO BE EFFECTED THROUGH THE USAID LOAN, THE PRESENT INTERNATIONAL TENDER WOULD HAVE TO BE CANCELLED AND A NEW TENDER ANNOUNCED ON WHICH US FIRMS ONLY WOULD BE ELIGIBLE TO BID.

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2. ALTERNATIVE US-GOVERNMENT SOURCE FOR FINANCING IS EXIM BANK WASHINGTON. TO DATE, EXIM HAS NOT BEEN ACTIVE IN SYRIA, BUT WE HOPE FOR MORE SYMPATHETIC CONSIDERATION OF SYRIAN PROJECTS UNDER THE NEW BANK ADMINISTRATION. IF YOU GO TO EXIM, EMBASSY WILL URGE HEARING OF YOUR PROJECT AS TEST CASE.

3. I TALKED TO DEPUTY MINISTER OF SUPPLY DABBAS TODAY; HE

TOLD ME THE BIDS HAD BEEN OPENED AND WERE UNDER STUDY.
NONE HAD YET BEEN TOSSED OUT. SOME (UNSPECIFIED) OFFER
FINANCING. NOT DATE YET ESTABLISHED FOR ANNOUNCING WINNING
BID.

4. WE LOOK FORWARD TO SEEING YOU SOON IN DAMASCUS IN CON-
JUNCTION WITH UNIVERSAL EXHIBITION IN DAMASCUS INTERNATIONAL
FAIR. FYI: WHEN LOCAL BABCO REP LEARNED UNIVERSAL WOULD
HAVE AN OVEN IN THE US PAVILION, HE SAID HE WOULD RECOMMEND
BABCO DO THE SAME. /S/ MICHAEL DAVIS, COMMERCIAL OFFICER.

AMERICAN EMBASSY
DAMASCUS, SYRIA
PELLETREAU

NOTE BY OC/T: PASSED WESTBURY, NEW YORK.

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 21-Jun-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977DAMASC03873
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770221-0806
Format: TEL
From: DAMASCUS
Handling Restrictions: n/a
Image Path:
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Legacy Key: link1977/newtext/t19770637/aaaabftc.tel
Line Count: 78
Litigation Code IDs:
Litigation Codes:
Litigation History:
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Message ID: 03586479-c288-dd11-92da-001cc4696bcc
Office: ACTION COME
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 77 STATE 114133
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 20-Oct-2004 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2086414
Secure: OPEN
Status: NATIVE
Subject: SYRIAN BAKERIES TENDER
TAGS: BEXP, SY
To: STATE
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/03586479-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
22 May 2009
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009